



Raghu Nath Rai & Co.
Chartered Accountants
November 2020

Our Background

Established

- By Raghu Nath Rai former President Of ICAI.
- Year 1967
- Category 1 CAG approved firm.



Presence

- New Delhi
- Bhubaneswar
- Gurugram
- Mumbai
- Pune



Team

- 5 full time Partners.
- Diversified background experience.
- A diversified team of staff employees & articles.



Our Services.

Our years of experience in servicing clients across verticals & segments has enabled us to provide a complete bouquet of services to support the various needs of our clients.

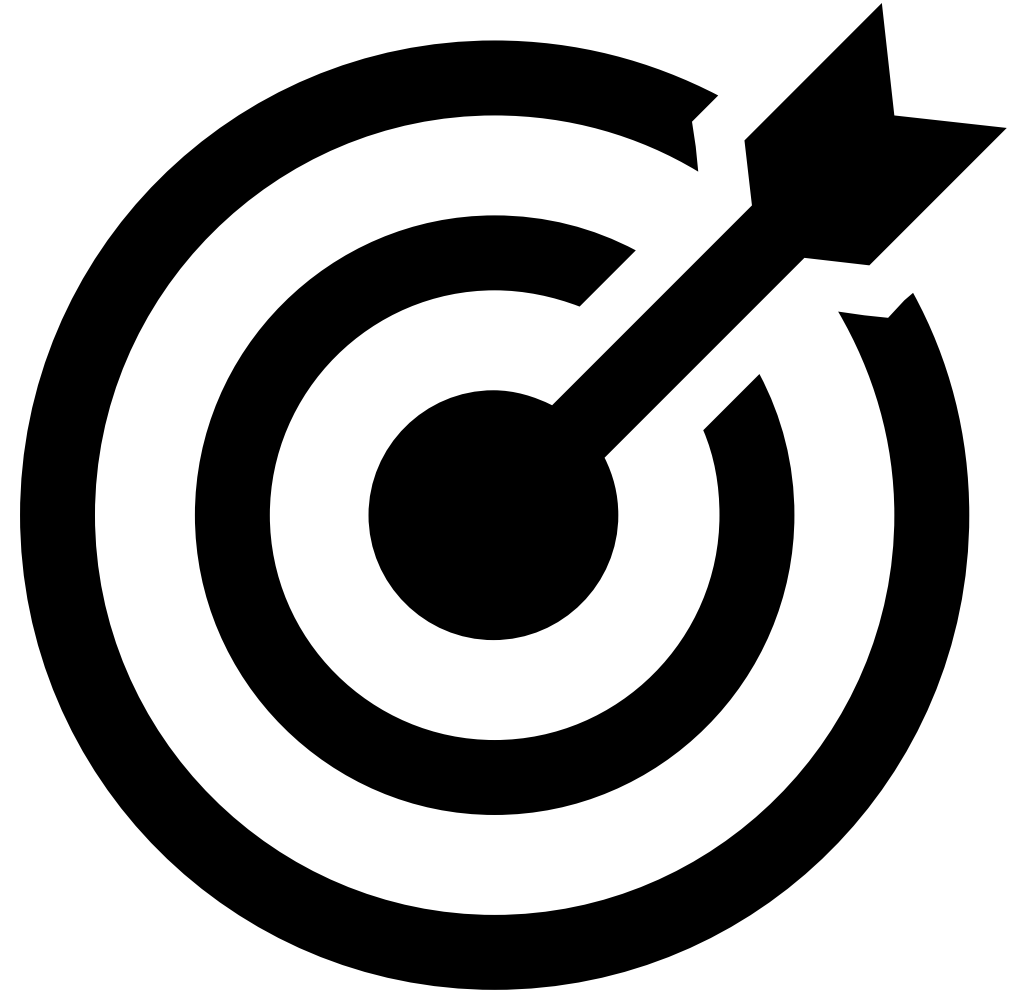
From Managing statutory compliance requirements under various statues like Companies Act, FEMA to enabling systems and process evaluations, advisory on virtual CFO services, internal process and controls, TP, supporting clients with managing their back end accounting & financial services, to finalizing share holders agreements for joint venture.

Our services, reflect our core strengths of quality and time both of which we believe are uncompromised.



Our Strength

- Diversified experienced team in multiple verticals with global exposure.
- Our team members are experienced and seasoned professionals from varied industry background.
- Continued and established presence over the last 50 years.
- Intergarted Services with a complete array of services to service todays needs of the Industry.
- Strong relationship management drives understanding client expectations and aligning service quality delivery.



Our Services.



Assurance Services

- Statutory Reporting.
- Internal Audits.
- Tax Audits.
- Due Diligence.
- Management Accounting.
- Forensic Services.



Taxation

- Tax Planning.
- Transfer Pricing.
- Tax Returns.
- Expatriate Taxation.
- Appeals.
- Indirect Taxation.



Corporate Services

- MIS.
- Virtual CFO Services.
- Management of accounts under IFRS, Ind(AS) & US GAAP.
- Environmental Accounting.
- Payroll Management.



Advisory

- Valuations
- Financial Restructuring.
- JV Partnership Alliances.
- Merger Advisory
- Incorporation & ROC.
- FEMA
- GST
- Companies Act



Consulting

- Market Due Diligence & Feasibility Studies.
- Business Plans.
- Inbound & Outbound Consulting.
- Human Resource Services.

Key Clients Serviced.

Multinationals

- Carbon Disclosure Project, UK
- Cx Partners, India
- Fidelity Investments, India
- Global Infrastructure Partners, USA
- NEC Corporation, Japan
- Sequoia Capital, USA
- Toyota Tsusho Corp., Japan
- TANDBERG, Singapore
- Anglian Group, Thailand
- Alef Mobitech, USA
- FC Vestsjaelland, Denmark
- Logistics Plus, USA
- Coaching Bridge, UK
- Tarsus Exhibitions, UK
- Sun Borne, USA

Insurance

- Iffco Tokio General Insurance Co
- Millea Asia, Singapore
- Tokio Marine, Tokyo
- Max Bupa Health Care
- Religare Health Insurance

Media Audits

- Dainik Bhaskar
- Dainik Jagran
- ESPN
- Hindustan Times
- India Today

Banks Audited

- Allahabad Bank, CSA
- Reserve Bank of India, CSA
- State Bank of India, CSA
- State Bank of Saurashtra, CSA
- PNB Housing Finance, SA
- Jammu & Kashmir Bank, SA
- Canara Bank, BA

Key Clients Serviced.

Consulting, Assurance & Taxation

- Alitalia Airlines, Italy
- Anritsu Corporation, Japan
- ASEA Limited, Sweden
- Bofors, Sweden
- Informatics Inc, USA
- Electro Invest, Sweden
- India Metals & Ferro Alloys (IMFA).
- BSNL- Broadband Network Circle
- Export Credit Guarantee Commission Limited (ECGC).
- SAIL
- State Trading Corporation
- Engineers India Limited
- National Newsprint and Paper Mills Ltd
- Food Corporation of India
- IFCI
- University of Petroleum & Energy Studies
- Synergy Steels Limited
- STANCE International.

Accounting

- Fidelity Investments, India
- Fitness First, India and UK
- Global Infrastructure Partners, USA
- KPMG, New Delhi
- Nano-Tex, USA
- Tarsus Group, UK
- Travel Guru, India
- Sequoia Capital, USA
- Toyota Tsusho, Japan
- Elcomponics Sales Private Limited.
- TANDBERG (CISCO subsidiary), Singapore & Oslo
- Alef Mobitech
- Dimagi.

Advisory

- Travel Guru, Mauritius
- Anglian Holdings, Dubai
- Iffco Tokio General Insurance
- Ebix Inc, USA
- Tokio Marine, Tokyo
- ISS, Denmark

Industries

✓ Agriculture	✓ Automotive	✓ Chemicals	✓ Consumer products
✓ Education	✓ Entertainment & Hospitality	✓ Infrastructure	✓ Health care
✓ Logistics	✓ Social & Public Services	✓ Technology	✓ Telecom
✓ Mining	✓ Energy and Natural Resources	✓ Trading	✓ Banking & Finance
✓ Sports & fitness	✓ Manufacturing	✓ BPO's & KPO's	✓ Service
✓ Insurance	✓ Religious and Charitable	✓ Media	✓ Logistics

Key Team Members

Sharat Prakash



Work experience:

Sharat joined RNR in 1998 and has been working on accounting assignments and audits of large banks and companies in India. He is also responsible for corporate taxation business of the firm.

Prior to joining RNR, Sharat spent 5 years (1993-98) with S.R. Batliboi & Co. an Indian member firm of Ernst & Young worldwide. Sharat has worked in their finance and corporate advisory services division and has a good mix of experience between audit and consulting assignments.

Select client experience:

- Client experience in S.R. Batliboi & Co. include ABN Amro Bank, American Express Group, AVCO Financials, Bank of NOVA Scotia, Mitsui & Co. and Phillip Morris.
- Current client experience includes Sequoia Capital, KPMG, Fidelity Investments, Burlington Intl., Toyota Tsusho Corp, Iffco Tokio General Insurance, Continental Devices, IMFA, ICCL, Tokio Marine, Asia Millea, Nano-Tex, Global Infrastructure Partners, Tarsus among others.
- Extensive knowledge of Print Media audits including clients such as India Today, Hindustan Times, Indian Express Dainik Bhaskar, Dainik Jagran and Rashtriya Sahara

Background:

Sharat is a qualified Chartered Accountant and a certified Information Systems Auditor.

Key Team Members

Chitvan Pandey



Work experience:

Chitvan joined RNR in 2002 and along with Urvashi is responsible for the advisory arm of RNR.

Prior to joining RNR, Chitvan spent 5 years (1997-2002) in KPMG and worked in the corporate finance division. She has handled a diverse range of assignments including financial modeling, valuations, capital restructuring, business planning, strategic advisory, structuring and fund raising.

Selected transaction experience:

- Merger advisory to ALSTOM for consolidation of 9 entities in India
- Assisted Invensys in acquisition of 51% stake from Crompton Greaves
- Assisted a consortium in fund raising and business plan preparation for an FM radio business
- Valuation of ICI's pharmaceutical business in India for the divestiture to a strategic investor
- Assisted a pharmaceutical company in determining the value of the semi-synthetic penicillin drug line, to assess the opportunity cost of the proposed closure of the same
- Detailed study for a consulate on the potential of outward investment from India

Background:

Chitvan holds a postgraduate degree in economics from the London School of Economics and bachelors from St Stephen's college, Delhi

Key Team Members Meenal Singh



Work experience:

Meenal has been associated with RNR since 2003 and is heading the Corporate Services division for the firm. She is responsible for maintaining the financial records as per the required GAAP, maintaining statutory registers and assist the client to get its accounts audited. She is also involved in advising clients for the whole gamut of accounting related services including preparation of optimum salary structure for the employees, TDS related issues, obtaining actuary's valuations, liaising with banks and filing of documents with government authorities.

She also has considerable knowledge in statutory financial audits, TDS, GST & payroll tax related issues.

Selected experience:

- Some of the clients she has services are the likes of Fidelity, Tandberg, Global Infrastructure Partners, KPMG, Iffco Tokio General Insurance, Alef Mobitech, Dimagi.

Background:

Meenal is a qualified Fellow Chartered Accountant.

Key Team Members Himanshu Sharma



Work experience

Himanshu joined RNR in 2013. He has wide experience in handling audits of various clients across multiple industries in the field of Banking, Insurance, Logistics, Hospitality etc.

He is responsible for coordination, planning, team leadership and reporting in connection with the audit of clients.

Select client experience

Work with clientele includes Companies (Listed and Unlisted), Firms, Banks, Trusts, Societies, Charitable and Educational Institutions.

Background

Himanshu is a qualified Fellow of the Institute of Chartered Accountants.

Key Team Members

Arjun Mehta



Work experience:

Senior Finance Professional, CA, with over 20 years' experience with global companies inclusive of Enerparc Energy, Schlumberger(India, Middle East & Europe), Azure Power. Successfully led the function as Country Finance Controller, and CFO for Enerparc Energy. Successfully managed EPC projects in excess of 200MW ensuring immaculate control and visibility on costs. Drove the SOX compliance. As CAPEX team head, Led the compliance for the company's NYSE listing. Experienced in raising Project & Working Capital Finance. Raised INR 60 Mn for IPP Project. Supported NYSE IPO listing for Azure Global for USD 62 Mn. Supported global implementation of a standardized global Electronic Banking System (EBS) platform for Schlumberger across 45 countries.

Selected experience:

Worked with Schlumberger Limited both in the FP&A & treasury Divisions in India, Middle East & Europe for 10 years. Worked in the Solar Industry in India with Azure Power Limited & Enerparc Energy Private Limited as CFO reporting to Board Of Directors based in Hamburg. Member of Indo German & Canadian Chambers of Commerce.

Background:

Arjun is a qualified Fellow Chartered Accountant. Over 20 years + work experience in the industry. Held key leadership positions in companies in the Middle East, Europe & India. Driving & managing teams across regions and cultures. Reporting to CEO & Board Of Directors in the Oil & Gas and Solar Industry. Core strengths in financial reporting, FP&A Internal Controls & process and due diligence.

Key Team Members Surya Pani



Work experience:

Prior to joining the firm, he has a vast experience of in the field of audit and accountancy. His expertise is in matters of internal systems audit and tax related issues. He has a wide experience in the field of accounting, statutory audit and foreign exchange related matters. Surya has been assigned the responsibility to look after the branch and clients of the firm at Bhubaneswar, Orissa.

Background:

Surya is a qualified Fellow Member of the Institute of Chartered Accountants.

Key Team Member

Ramakrishnan Sunderraman

Work experience:

Ramki as he is called has over 20+ years of work experience in global companies in India, Middle East & Africa. He has held leadership positions in FP&A and Finance center management and bidding and executing large scale turnkey projects in the Oil and Gas industry.

Core strengths being operations controls, reporting & MIS. With more than 16 years experience in the Oil & Gas Service Industry. Has experience in managing EPC projects in Chemical & Industrial plants. Managed projects at a global supply chain position.

Selected experience:

Worked with SCHLUMBERGER Limited for more than 16 years and also with THYSENKRUPP Industrial Solutions INDIA.

Background:

Ramki is an Associate member of the Institute Of Chartered Accountants Of India. And is also an IFRS certified member from ACCA.

Key Team Members

Preeti Puri



Work experience:

Preeti has extensive experience in Direct Taxation and legal proceedings with taxation authorities and prior to joining us has worked with eminent law and taxation firms including Mr. Girish Ahuja. She has considerable experience in transfer pricing, legal vetting and drafting of taxation matters, related to FEMA & Company Law.

Background:

Preeti is an Associate Member of the Institute of Chartered Accountants.

Raghu Nath Rai & Co.

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Thank You